

**KEBUTUHAN MANUSIA
MENURUT:
1. ABRAHAM MASLOW
2. RAYMON S ROSS**



ABRAHAM MASLOW

1. SELF ACTUALIZATION



2. ESTEEM NEED(INCLUDING):

- SELF RESPECT AND
- FEELING OF SUCCESES



3. BELONGING AND LOVE



4. SAFETY (SECURITY, ORDER, AND STABILITY)



5. PHYSIOLOGICAL NEEDS (SATISFACTION OF HUNGER, THIRSTY, SEX.)

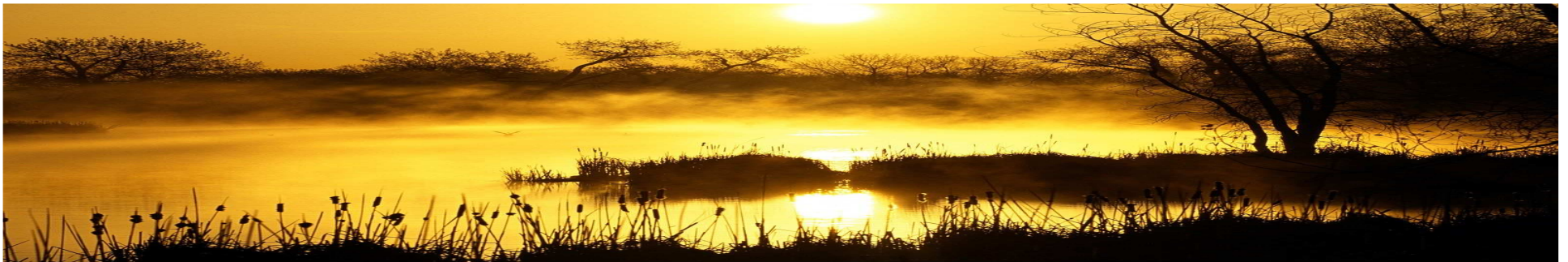


RAYMOND S ROSS

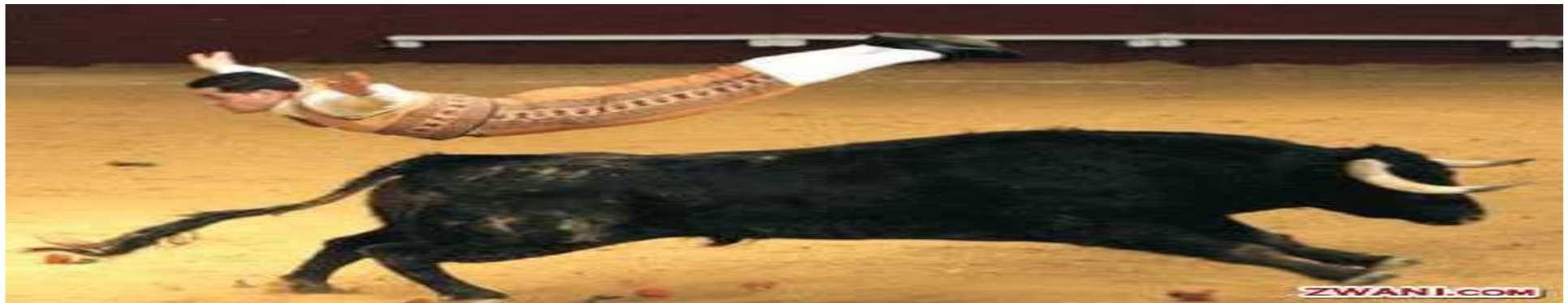
1. SELF ACTUALIZATION: FULFILMENT,
ADEQUACY, COMPETENCE,
NATURALNESS, CREATIVENESS.



2. ESTEEM NEED (SELF RESPECT, RECOGNITION): STATUS, DIGNITY, ATTENTION.



3. LOVE NEEDS(BELONGING,
APPROVAL, ACCEPTANCE): INVOLVES,
BOTH GIVING AND RECEIVING.



4. SAFETY NEEDS: SECURITY, STABILITY,
ORDER(DISLIKE OF VIOLENCE, HARM,
ANCIETY, FEAR.



5. PHYSIOLOGICAL NEEDS(SELF PRESERVATION): OXYGEN, FOOD, REST, SHELTER, SEX.



RECOGNATION=PENGAKUAN

DIGNITY=MARTABAT

APPROVAL=PERSETUJUAN/RESTU

INVOLVE=MELIPUTI

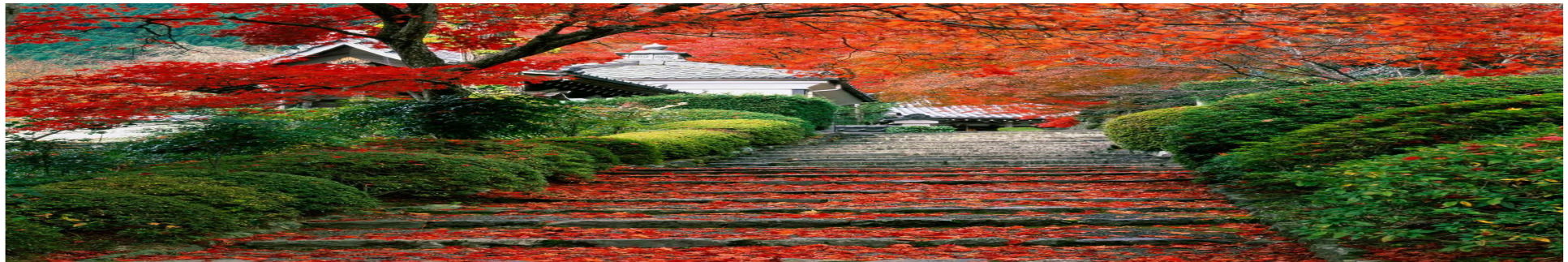
ORDER=PATUH/MEMATUHI

VIOLENCE=KEKERASAN

ANXIETY=KEGELISAHAN

FEAR=KETAKUTAN/RASA TAKUT

PRESERVATION=PEMELIHAAN/PENJAGAAN



LIQUID=CAIRAN

ORDERLINESS=KETERTIBAN/KETERURUSAN

JUSTICE=KEADILAN

